

g&t

kirm  
perpar



Headquarters of the law firm **Kirm Perpar** is in the center of Ljubljana in the **Galerija Kapiteelj** business center. We are located in the immediate vicinity of the Faculty of Law and the city center.

more than  
**500**  
clients

**85**  
partner  
offices

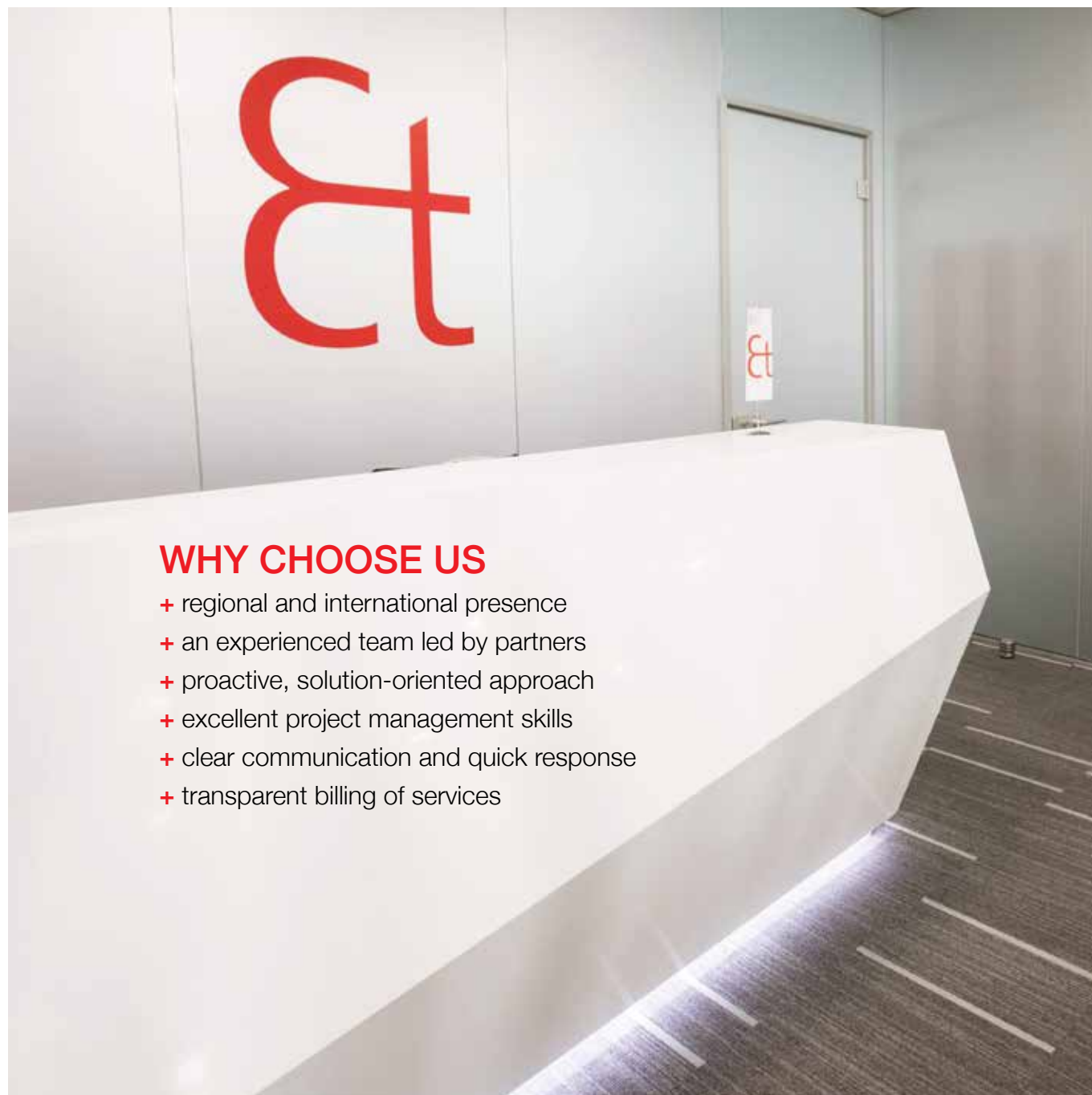
**20**  
years of  
experience

**10**  
years of  
company  
operation

**10**  
professionals

**1**  
team





## WHY CHOOSE US

- + regional and international presence
- + an experienced team led by partners
- + proactive, solution-oriented approach
- + excellent project management skills
- + clear communication and quick response
- + transparent billing of services

## ABOUT US

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We are an independent law firm from Ljubljana. We offer our clients comprehensive legal solutions, especially in the field of corporate and commercial law. We provide the highest level of legal services, have excellent insight into various areas of the industry and have the know-how of the market.

Our customers are our priority. We invest a lot in understanding our clients' business and their strategic goals.

Customers appreciate our personal approach and expertise. With many years of experience and in-depth knowledge of court practice and applicable legislation, we look for optimal legal solutions together with our clients.

We offer clients high-quality and reliable legal support in doing business in an international environment. As members of **SELA** and **Grimaldi Alliance**, we have access to a network of more than 85 partner offices worldwide and more than 500 top lawyers. The members rank among the most renowned law firms in their respective jurisdictions.

” A sophisticated team put together with meticulous precision by Andrej Kirm and the other partners.

## WHAT OUR CLIENTS SAY ABOUT US

” The team from Kirm Perpar possesses an excellent combination of skills which ensures high-quality delivery of services from various practice areas. Their best qualities are pragmatism, the ability to turn around matters quickly, and the ability to simplify complex legal topics.

” I consider the firm as a highly reliable partner. You can count that they will provide business oriented and comprehensible advice. They are always prompt with their responses and prepared to listen to the client before giving advice.

” Kirm Perpar is an agile, reliable and professional law firm. They have good combination of experience and enthusiastic lawyers and can provide fast and professional services. They are still a boutique law firm so their approach is very personal and focused on the client's needs.

” The team is very responsive and has an extensive experience, in-depth legal knowledge, flexibility and is always focused on achieving goals.



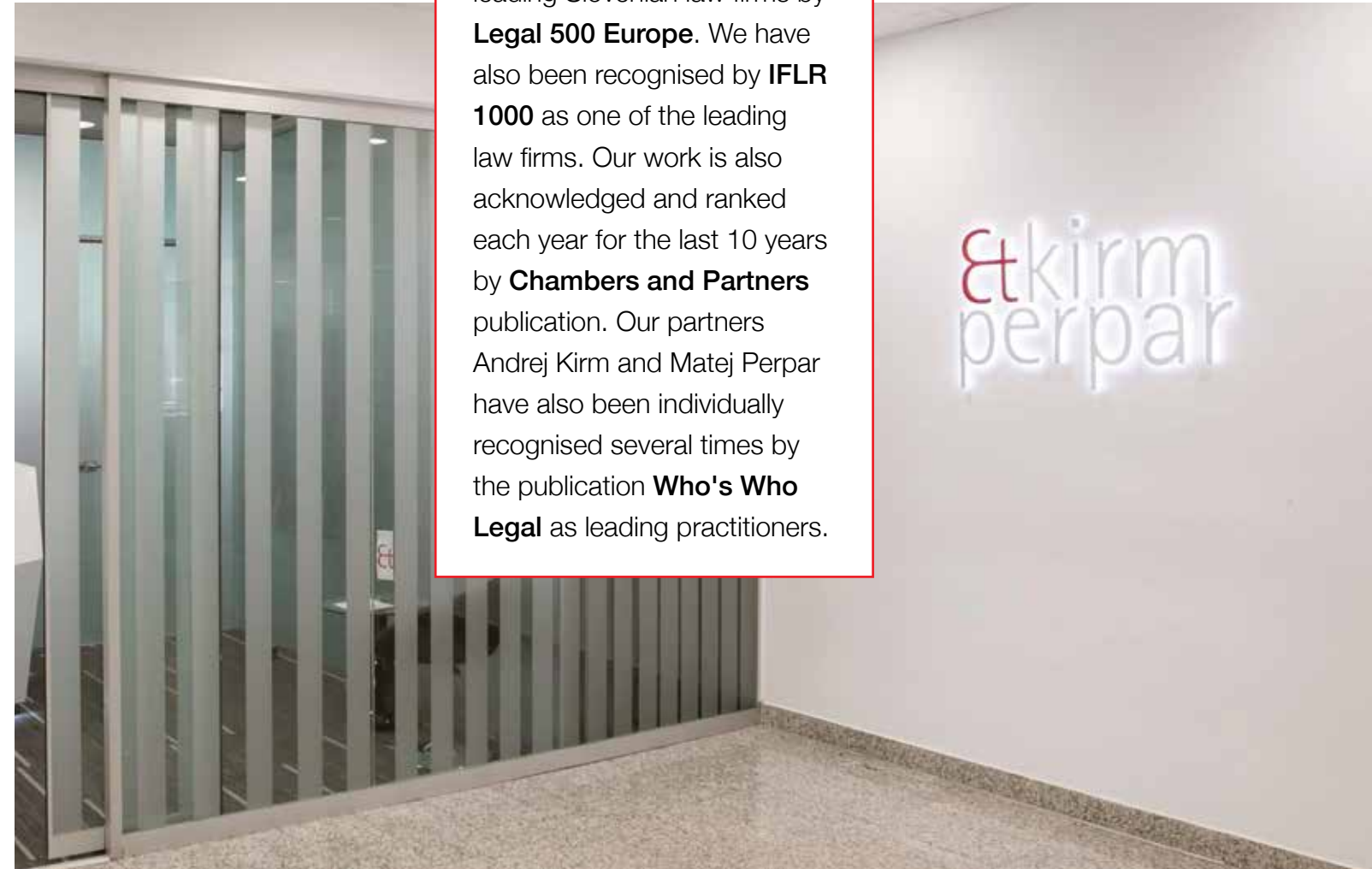
# EXPERTISE

Our law firm's team of lawyers and attorneys offers an extensive array of **legal advisory** and **legal representation** services to our valued clients.

Leveraging our experience and specialized expertise, we proactively anticipate challenges and provide creative solutions. Our commitment is to consistently surpass expectations by delivering services in a timely manner and implementing a competitive pricing policy. With meticulous attention to detail and unwavering integrity, we ensure the highest quality of work.

Our clients include both domestic and foreign economic entities, including leading global corporations.

Kirm Perpar has been recognised as one of the leading Slovenian law firms by **Legal 500 Europe**. We have also been recognised by **IFLR 1000** as one of the leading law firms. Our work is also acknowledged and ranked each year for the last 10 years by **Chambers and Partners** publication. Our partners Andrej Kirm and Matej Perpar have also been individually recognised several times by the publication **Who's Who Legal** as leading practitioners.



# INTERNATIONAL SUPPORT

## SOUTHEAST EUROPE

We are members of the **SELA** regional network, which unites independent law firms, with the aim of advising clients throughout the territory of Southeast Europe. Members of the SELA network come from eight different legal systems and are among the most reputable law firms in their respective jurisdictions. SELA brings together members from the former Yugoslavia (**Slovenia, Croatia, Bosnia and Herzegovina, Serbia, Macedonia and Montenegro**), **Bulgaria** and **Albania**.





## GLOBAL

We are also members of the **Grimaldi Alliance**. It is an international partnership under the umbrella of one of the leading Italian law firms - Grimaldi Studio Legale, with branches in **Milan, Rome, Bari, Parma, Brussels, London, Lugano** and **New York**. Grimaldi Alliance unites a growing number of law firms from all over the world; working directly with highly qualified national experts; the association is built on the basis of the "one stop shop" principle, which provides customers with easy support when doing business in an international environment.

GRIMALDI : ALLIANCE

” Competence, seriousness and ability to deal with a wide range of legal issues thanks to the numerous experts that make up the team.- **Legal 500**

more than  
**500**  
lawyers

**85**  
partners

# TEAM

We are an experienced team of lawyers and legal advisors, specializing in providing expert assistance and comprehensive solutions tailored to each case. We offer reliable legal advice and protection for clients in complex business transactions and disputes. Regardless of the complexity of the challenge, our clients trust us because we understand that safeguarding their interests is of paramount importance.



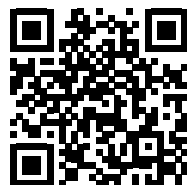




## Andrej Kirm

Attorney at law,  
Managing partner

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Andrej is the Managing Partner of Kirm Perpar. He specialises on Corporate & Commercial, Competition & Antitrust, Real Estate and Aviation Law. Besides general corporate, corporate governance, compliance and regulatory advice, Andrej provides guidance in M&As, share sales, privatizations, strategic partnerships, as well as joint ventures. Having led several large-scale transactions in Slovenia with cross-border aspects, Andrej is recognised amongst leading business lawyers by clients and independent legal directories alike.

### Practice areas

Automotive & Manufacturing  
Aviation & Logistics  
Banking & Finance  
Competition & Antitrust  
Corporate & Commercial  
Employment & Immigration  
Insurance  
Intellectual Property  
M&A & Private Equity  
Pharmaceuticals & Healthcare  
Public Procurement  
Real Estate & Construction  
Telecom, Media & Technology

Andrej has a broad range of banking and finance experience, including advisory on cross-border loans, acquisition financing, real estate projects financing and asset financings.

Andrej has particular industry expertise in the field of pharmaceuticals & healthcare and is also a member of the Slovenian Pharmaceutical Society. He advises leading domestic and international clients on commercial contracts, compliance and regulatory matters, clinical trials, anti-bribery and anti-corruption, as well as in relation to medicinal products and medicinal devices regulations, imports and marketing authorisations, pharmaceutical advertising, donations and sponsorships.

### Affiliations

Slovenian Bar Association  
New York State Bar Association  
Manager Association in Slovenia  
Slovenian Pharmaceutical Society  
German Chamber of Commerce in Slovenia  
British – Slovenian Chamber of Commerce

### Languages

Croatian  
English  
German  
Serbian  
Slovenian



## Matej Perpar

Attorney at law, partner

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Matej Perpar is a founding partner at Kirm Perpar with extensive experience in Corporate and Commercial and M&A. Besides being active in mentioned areas, Matej developed expertise in Dispute Resolution, Real Estate, Insolvency Law, Employment, Data Protection and White-collar.

Matej is a member of Slovenian Bar Association and an active member of German Chamber of Commerce in Slovenia and British - Slovenian Chamber of Commerce. Matej also holds a certificate enabling him to act as a member of supervisory boards.

### Practice areas

Banking & Finance  
Competition & Antitrust  
Corporate & Commercial  
Dispute Resolution  
Employment & Immigration  
Intellectual Property  
M&A & Private Equity  
Public Procurement  
Real Estate & Construction

Matej regularly contributes articles to expert legal publications on the topics of commercial and corporate law, real estate and white collar. Recently, he provided also a study for European Commission on law applicable to insurance contract.

### Affiliations

Slovenian Bar Association  
Business Intelligence Center (BIC)  
German Chamber of Commerce in Slovenia  
British – Slovenian Chamber of Commerce

### Languages

Croatian  
English  
German  
Serbian  
Slovenian



## Jan Gorjup

Attorney at law, partner

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Jan specializes in Corporate & Commercial, Competition & Antitrust, Banking & Finance and Dispute Resolution. Jan heads the firm's competition practice. He focuses on antitrust law including advising on long-term competition and antitrust strategies, merger control cases, commercial contracts, audits and design of compliance programs.

Jan has a broad range of banking and finance experience, including advisory on cross-border loans secured by several different types of securities, acquisition financing, real estate projects financing and asset financings.

### Practice areas

Automotive & Manufacturing  
Aviation & Logistics  
Banking & Finance  
Competition & Antitrust  
Corporate & Commercial  
Insurance  
M&A & Private Equity  
Pharmaceuticals & Healthcare  
Real Estate & Construction  
Retail & Consumer Goods

Being a partner in the Corporate & Commercial practice at Kirm Perpar, Jan focuses on public and private mergers and acquisitions, joint ventures, spin-offs, buyouts and his practice also includes comprehensive day-to-day advisory to clients.

As an experienced litigator Jan handles complex disputes. He represents clients in different types of court proceedings and also in international arbitration proceedings.

### Affiliations

Slovenian Bar Association

### Languages

Croatian  
English  
German  
Serbian  
Slovenian



## Sana Koudila

Attorney at law

T: +386 8 205 92 21  
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Sana is a Senior Associate at Kirm Perpar. She focuses on Corporate and Civil Law, Labour Law, Consumer Protection Law, dispute resolution, Intellectual Property and Personal Data Protection.

In the field of labour law, Sana regularly advises clients on various aspects of employment relationships, such as the conclusion and termination of employment contracts and the rights and obligations arising from the employment relationship.

Sana is also active in the field of intellectual property, focusing primarily on trademark registrations, intellectual property aspects of transactions, fundamental rights, copyright and intellectual property disputes.

### Practice areas

Intellectual Property  
Tax Law  
Banking & Finance  
Dispute Resolution  
Corporate & Commercial  
Data Protection  
Employment & Immigration  
Aviation & Logistics  
Real Estate & Construction  
Retail & Consumer Goods  
Pharmaceuticals & Healthcare

She also has a strong insight into personal data protection and advises clients on various aspects of data protection legislation, including the drafting of privacy policies, terms of use, cookie policies and various regulatory issues.

Sana also has experience in the field of aviation law, in which she has already advised domestic and international clients, especially regarding aircraft registration and aircraft leasing. She also boasts experience in the field of pharmacy and healthcare, where she has advised healthcare and pharmaceutical companies in particular in connection with promotional and advertising activities, as well as in relation to drug and medical device regulations, donations and sponsorships.

She also participates in due diligence of companies.

### Affiliations

Slovenian Bar Association

### Languages

Croatian  
English  
German  
Slovenian



## Anja Krošel

### Attorney at law

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Anja is an Attorney at Law at Kirm Perpar. During her career path she gained extensive work experience with legal advisory to domestic and international clients in the fields of commercial and corporate law, banking & finance, energy law, state aid, EU law and representing clients in the arbitration and court proceedings. She participated in many M&A transactions and privatization proceedings.

Furthermore, she was a member of international legal teams in proceedings before the Court of Justice of the European Union and the European Court of Human Rights. She also participated in the implementation of the decision of the European Court of Human Rights and related proceedings.

### Practice areas

Corporate & Commercial  
Dispute Resolution  
Energy & Infrastructure  
M&A & Private Equity  
Banking & Finance  
Real Estate  
Automotive & Manufacturing  
Retail & Consumer Goods

In her practice, Anja provides domestic and international clients with entire spectrum of corporate and commercial law advice ranging from general corporate, corporate governance to commercial contracts, and offers comprehensive day-to-day advisory to clients. She also participates in M&A and offers legal advisory in the the fields of banking & finance, energy law and consumer protection law.

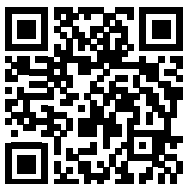
As an experienced litigator, Anja handles complex disputes and in this respect represents clients in different types of proceedings before the courts and other authorities.

### Affiliations

Slovenian Bar Association

### Languages

Croatian  
English  
German  
Slovenian



## Nika Fabjančič

### Senior Legal Associate

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Nika is a Senior Legal Associate at Kirm Perpar and works in Corporate and Commercial law, helps clients with inspection and other administrative procedures as well as with disputes.

Nika also has experience in the field of Environmental law, she provides advice to clients mainly in the field of environmental legislation, which relates to the treatment of waste. She also advises clients on a daily basis regarding contracts, general terms and conditions and various regulatory issues. Nika cooperates with companies in the automotive industry, trade and energy.

### Practice areas

Competition & Antitrust  
Corporate & Commercial  
Dispute Resolution  
Data Protection  
Intellectual Property  
Retail & Consumer Goods  
M&A And Private Equity

Nika gained her first work experience in the commercial department of a major Slovenian law firm, and after passing the state legal exam she worked as a senior judicial adviser at the Specialized State Prosecutor's Office of the Republic of Slovenia, where she practiced criminal law and is now using her knowledge in solving various minor offence proceedings.

### Affiliations

Slovenian Bar Association

### Languages

English  
Slovenian







## Leon Ribič

### Attorney at Law, Of Counsel

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Leon is Of Counsel with Kirm Perpar. He advises in the field of banking, finance, corporate law (with M&A) and general commercial law. In addition, he advises in commercial litigation. He is also involved in employment matters.

His six years in Viennese banking sector, including a secondment with the largest Austrian bank, and in Vienna-office of an international law firm have given him a broad experience in banking, finance and private equity transactions. Leon has been particularly involved in processing of cross-border syndicated loans with multi-jurisdictional aspects, in sale and

processing of distressed loans and in various transactions on investors' side across the CEE/SEE region.

Upon returning to Slovenia and passing the state legal exam (PDI) he joined the Kirm Perpar team in 2022.

Leon is also a certified court interpreter for German.

### Practice areas

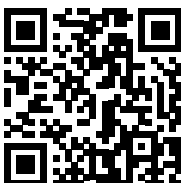
Corporate & Commercial  
Employment & Immigration  
M&A And Private Equity  
Banking & Finance

### Affiliations

Slovenian Bar Association  
Association of Translators and  
Interpreters of Slovenia

### Languages

English  
German  
Croatian  
Bosnian  
Serbian  
Slovenian



## Sara Vrhunc

### Attorney at Law, Of Counsel

T: +386 8 205 92 21  
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Sara is Attorney at Law and mediator. She has many years of experience in Attorneyship and business. She advises to domestic and foreign clients in the areas of commercial and civil law, immigration, labour and insolvency law, intellectual property law, energy law and family law.

She has experience in corporate due diligence, mergers and acquisitions. She also advises clients in the areas of real estate and construction law. She represents clients in civil and commercial disputes as well as in more complex commercial negotiations.

Sara has an excellent sense of people's needs and comprehensive solution

### Practice areas

Intellectual Property  
Dispute Resolution  
Corporate & Commercial  
Employment & Immigration  
Real Estate & Construction  
Energy & Infrastructure  
M&A & Private Equity

to the dispute, and she attaches great importance to communication and the joint search for the most favorable outcome for the client.

Her trained soft skills in dispute resolution enable her to help clients find a solution that best suits them individually, both as a lawyer and as a mediator.

Sara is the co-author of the article about Slovenia in the publication Doing Business 2017: Equal Opportunity for All: Enforcing Contracts, published by the World Bank. She also works as a mediator at the Mediation Center of the Bar Association of Slovenia and as an external mediator at the Ministry of Labour, Family, Social Affairs and Equal Opportunities.

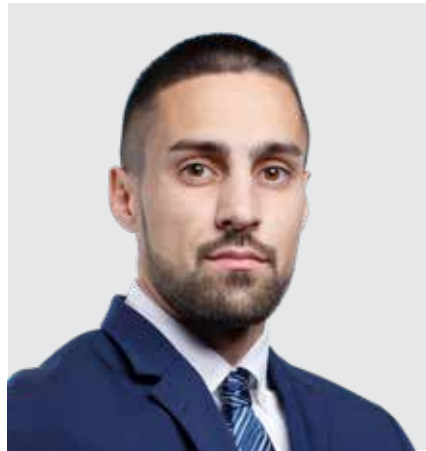
### Affiliations

Slovenian Bar Association

### Languages

English  
Spanish  
Slovenian





## Primož Krpič

### Legal Associate

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Primož is a Legal Associate at Kirm Perpar. He mainly works in areas of Employment and Civil Law, Commercial and Consumer Law. In his work, he provides legal advice to domestic and international companies in the field of Product Labelling, Data Protection, Real Estate, Privacy and Advertising.

As part of his advisory work, he regularly drafts various commercial and civil law contracts, bylaws and other documents in accordance with clients' needs, and provides them with legal support in relation to their day-to-day business operations.

### Practice areas

Corporate & Commercial  
Intellectual Property  
Employment & Immigration  
Data Protection

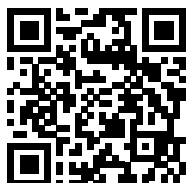
Primož also has experience working in the field of Insurance Business, as he worked at the company which deals with compensation claims before joining our team. He is the author of the master thesis entitled Professional Liability Insurance.

### Affiliations

Slovenian Bar Association

### Languages

English  
Serbian  
Croatian  
Slovenian



## Nika Škorjanc

### Business Development Manager

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E: nika.skorjanc@k-p.si

Nika Škorjanc is a Business Development Manager at the law firm Kirm Perpar. She takes care of the online presence and the presence of the firm on social networks, offers assistance with international activities (membership in the South East Legal Alliance - SELA) and with submissions to international publications (Chambers & Partners, Legal500 ...).

Throughout her career, Nika has acquired organisational and administrative skills, which she uses to ensure smooth-running support services.

### Languages

English  
German  
Slovenian



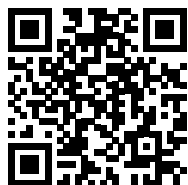




## Lisa Suzanna Hartmans

### Office Manager

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E: [lisa.hartmans@k-p.si](mailto:lisa.hartmans@k-p.si)



Lisa is the Office Manager at Kirm Perpar Law Firm. She is in charge of the administration and other office-related tasks. These tasks include management of the firm's human resources, information and other. On a daily basis, Lisa strives to maintain a positive and organized work environment that helps our legal staff work more effectively.

Throughout her studies in Biopsychology, Lisa has acquired the organizational and communication skills required to ensure a smooth workflow.

### Languages

English  
Dutch  
Slovenian







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**Kirm Perpar**

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